

INTERNAL SALES REPRESENTATIVE

ERODEX

HALESOWEN



WWW.ERODEX.COM

ABOUT US

Erodex UK are proud to celebrate five decades of unwavering commitment to excellence, innovation, and customer satisfaction. Having established ourselves as a leader in the manufacturing industry, providing cutting-edge products and services to clients across the globe.

THE ROLE:

We are excited to present an exceptional opportunity for an ambitious and driven individual to join our esteemed team at our Halesowen site. This position offers a dynamic environment for personal and professional growth within our company.

RESPONSIBILITIES:

As an Internal Sales Representative, you will play a pivotal role in supporting our sales efforts internally. Key responsibilities include



Identifying customer needs and requirements to create sales opportunities



Maintaining and enhancing the prospect and customer database.



Skillfully converting opportunities into orders.



Actively seeking out new leads to expand our customer base.



Utilising upselling techniques to maximise sales from existing customers.



THE SUCCESSFUL CANDIDATE WILL:

To thrive in this role, the successful candidate should possess the following qualifications and skills:

- ✓ Excellent verbal communication and listening skills
- ✓ Demonstrated track record of success in a sales role
- ✓ Ability to confidently sell a wide range of products
- ✓ Knowledge of EDM products would be advantageous but not critical
- ✓ Strong customer service skills
- ✓ Ideally, a technical background
- ✓ Ability to work both independently and collaboratively as part of a team
- ✓ A Full, Clean UK Driving License is essential as, after the probation period, there will be opportunities to visit customers using a pool car.

TRAINING & REMUNERATION

We are committed to providing comprehensive product training to the successful candidate. This is a full-time, permanent position offering a competitive rate of pay, including an attractive commission structure.

APPLY:

Applications to
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